## Message Text

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PAGE 01 MONTRE 00398 112310Z ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W

-----121008Z 002011/15

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FM AMCONSUL MONTREAL

TO USDOC WASHDC

INFO SECSTATE WASHDC 8697

**UNCLAS MONTREAL 398** 

E. O. 11652: N/A TAGS: BGEN, CA

SUBJ: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)

- 1. 122/04/P0046
- 2. 03/11/77
- 3. E. TOLMAN
- 4. 122 CANADA
- 5. IAD

6(A) WRITE, CALL 6(B) H.H. SCHWARTZ, PRESIDENT 6(C) ELECTRODESIGN LTD. 840 LAFLEUR ST. LASALLE, MONTREAL, P.Q.

7. TEL: (514) 363-5120 TELEX: 055-61137

8. --

9. 104-11

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9(A) DIRECT SALE AND/OR AGENCY/DISTRIBUTORSHIP

10. DESCRIPTION:

38117XX-0000 ENVIRONMENTAL MEASURING AND TESTING INSTRUMENTS AND APPARATUS 3999999-0000 WATER AND AIR POLLUTION CONTROL INSTRUMENTATION

ELECTRODESIGN, ESTABLISHED 30 YEARS AGO, WITH HEAD OFFICE IN MONTREAL AND BRANCHES IN VANCOUVER, WINNIPEG, OTTAWA AND TORONTO, SPECIALIZES IN THE MARKETING OF ELECTRONIC INSTRUMENTS, COMPONENTS AND CONTROLS, AND RELATED ELECTRICAL EQUIPMENT. EMPLOYS 20 PLUS 8 SALESPERSONS. MARKET IS CANADAWIDE. ANNUAL SALES IN EXCESS OF \$5 MILLION. HAS SERVICE CAPABILITY AT ALL LOCATIONS.

11. SUBJECT FIRM PRESENTLY MARKETS IN CANADA THE FOLLOWING US PRODUCTS: SHAFT ENCODERS (A.S.I.), ELECTRICAL CONNECTORS (E.B.Y.) SLIDES FOR ELECTRONICS (GRANT), DATA TEST INSTRUMENTS (I.D.S.), MICROWAVE EQUIPMENT (M.P.D.), AND POWER INVERTERS (NOVA).

12. ELECTRODESIGN LTD. IS PRESENTLY SEEKING US-MANUFACTURED WATER AND AIR POLLUTION MEASUREMENT AND CONTROLS INSTRUMENTATION FOR MARKETING IN CANADA. ERICKSEN

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## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED** 

Concepts: n/a Control Number: n/a Copy: SINGLE Sent Date: 11-Mar-1977 12:00:00 am

Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment:

Disposition Date: 01-Jan-1960 12:00:00 am

Disposition Event: Disposition History: n/a Disposition Reason:

Disposition Remarks:
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Image Path: ISecure: 1

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Litigation History:
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TAGS: BGEN, CA

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Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

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